



**GALENA PARK INDEPENDENT SCHOOL DISTRICT**  
**PURCHASING DEPARTMENT**

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**AWARD SUMMARY**

Solicitation: CSP 15-012 Fire Alarm System – Testing, Replacement Parts, Supplies & Equipment

\*This solicitation number must be referenced on all GPISD purchase orders \*

Effective Dates: April 14, 2015 through March 31, 2016

Type of Approval: Board of Trustees

**AWARDED VENDOR INFORMATION**

<u>Vendor Name</u>	<u>Vendor Number</u>
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Koetter Fire Protection, LLC.....	29237
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Fire Alarm Systems - Testing, Replacement Part, Supplies and Equipment  
CSP 15-012

VENDOR'S SUBMITTING PROPOSAL		API SYSTEMS GROUP	CIS TECHNOLOGY	GONZALEZ FIRE DETECTION, INC.	KOETTER FIRE PROTECTION, LLC
Proposal Amount					
Price and rate of commission extended to the District	20 Pts.	17	15	18.5	19
Reputation of the vendor and of the vendor's goods/services	10 Pts.	0	0	0	10
Quality of the vendor's goods/services	15 Pts.	15	15	15	15
Extent to which the vendor's goods/services meet the district needs	15 Pts.	15	13.5	13.5	14.5
Vendor's past relationship with the district	20 Pts.	0	0	0	19
Impact on the ability of the district to comply with laws/rules relating to Historically underutilized businesses (HUB)	0 Pts.	0	0	0	0
The total long-term cost to the district to acquire the vendor's goods or services	10 Pts.	5	6	9	10
Whether the vendor or the vendor's ultimate parent company or majority owner has its principal place of business in this state; or employs at least 500 persons in this state	5 Pts.	5	5	5	5
Any other relevant factors specifically listed in the request for bids	5 Pts.				
<b>TOTALS</b>	100	57	54.5	61	92.5
<b>COMMENTS:</b>					AWARDED VENDOR

CSP 15-012 FIRE ALARM SYSTEMS - TESTING, REPLACEMENT PARTS, SUPPLIES EQUIPMENT  
TABULATION

	API SYSTEMS GROUP		CIS TECHNOLOGY		GONZALEZ FIRE DETECTION INC		KOETTER FIRE PROTECTION LLC	
	Part #	Price	Part #	Price	Part #	Price	Part #	Price
<b>A. HORN:</b> Weatherproof, electronic horn, wall mount, outdoor								
Silent Night	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Edwards	ED-WGWNH	\$ 58.00	N/A	N/A	N/A	N/A	N/A	N/A
Notifier	N/A	N/A	N/A	N/A	N/A	N/A	HRK	\$ 37.50
Gentex	GN-9041205	\$ 28.00	N/A	N/A	N/A	N/A	GN904132	\$ 28.00
Equivalent:	N/A	N/A	System Sensor: BK-HRK	\$ 38.38	System Sensor: HRK	\$ 24.00	Wheelock: AH-24-R	\$ 24.00
<b>B. STROBE:</b> Wall mount, 24 VDC, 15/75 on Axis Candela								
Silent Night	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Edwards	ED-EGIFVM	\$ 58.00	N/A	N/A	N/A	N/A	N/A	N/A
Notifier	N/A	N/A	N/A	N/A	N/A	N/A	P2W	\$ 46.00
Gentex	GN-9041167	\$ 47.00	GES324WR	\$ 40.80	N/A	N/A	9041321	\$ 37.49
Equivalent	N/A	N/A	System Sensor: BK-SR	\$ 39.98	System Sensor: SW	\$ 24.00	Wheelock: RSS-24157W-FR	\$ 36.00
<b>C. DUCT SMOKE DETECTOR:</b> 4 Wire, Photo-electronic duct detector								
Silent Night	SK-DUCT	\$ 180.00	SK-DUCT	\$ 172.78	SK-DUCT	\$ 180.00	N/A	N/A
Edwards	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Notifier	N/A	N/A	N/A	N/A	DNR	\$ 140.00	DNR	\$ 143.13
					Photo head needed for DNR duct detector: FSP-851R	\$ 60.00		
Equivalent	N/A	N/A	System Sensor: BK-D4120	\$ 156.78	N/A	N/A	N/A	N/A

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<b>D. HORN STROBE:</b>								
<i>Gentex</i>	GN-9041127	\$ 62.00	GEC324WR	\$ 54.38	N/A	N/A	GEC3-24WR	\$ 46.80
<i>Equivalent</i>	BK-PCZR	\$ 70.00	System Sensor: BK-P2R	\$ 51.98	Sensor System: P2W	\$ 45.00	N/A	N/A
<b>E. SMOKE DETECTOR (Photo-electric)</b>								
<i>Silent Night</i>	SD505-APS	\$ 65.00	SD505-APS	\$ 62.80	SD505-APS	\$ 56.00	SD505-APS	N/A
<i>Edwards</i>	SIGA-PS	\$ 65.00	SIGA-PS	N/A	SIGA-PS	N/A	SIGA-PS	N/A
<i>Notifier</i>	FSP-851	\$ 65.00	FSP-851	N/A	FSP-851	\$ 64.00	FSP-851	\$ 64.37
<b>F. SMOKE DETECTOR (Ionization)</b>								
<i>Silent Night</i>	SD505-AIS	\$ 65.00	SD505-AIS	N/A	SD505-AIS	\$ 56.00	SD505-AIS	N/A
<i>Edwards</i>	SIGA-IS	\$ 65.00	SIGA-IS	N/A	SIGA-IS	N/A	SIGA-IS	N/A
<i>Notifier</i>	FSI-851	\$ 65.00	FSI-851	N/A	FSI-851	\$ 61.00	FSI-851	\$ 61.88
<b>G. PULL STATION: Wall mounted, 24 VDC, Addressable</b>								
<i>Silent Night Part #SD500-PS</i>	SD500-PS	\$ 98.00	SD500-PS	\$ 92.78	SD500-PS	\$ 45.00	SD500-PS	N/A
<i>Edwards Part #SIGA-278</i>	SIGA-278	\$ 148.00	SIGA-278	N/A	SIGA-278	N/A	SIGA-278	N/A
<i>Notifier Part NGB-12LX</i>	NGB-12LX	\$ 154.00	NGB-12LX	N/A	NGB-12LX	\$ 75.00	NGB-12LX	\$ 75.00
<b>H. HEAT DETECTOR:</b>								
<i>Silent Night</i>	N/A	\$ 67.00	SK-HEAT	\$ 62.70	SK-HEAT	\$ 58.00	N/A	N/A
<i>Edwards</i>	N/A	\$ 65.00	N/A	N/A	N/A	N/A	N/A	N/A
<i>Notifier</i>	N/A	\$ 65.00	N/A	N/A	FST-851	\$ 46.00	FST-851	\$ 54.00
<i>Equivalent</i>	N/A	N/A	Systems Sensor: BK-5601P	\$ 13.10	N/A	N/A	N/A	N/A
<b>I. POWER SUPPLY FOR HORNS &amp; STROBES:</b>								
<i>Silent Night</i>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<i>Edwards</i>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<i>Notifier</i>	N/A	N/A	N/A	N/A	FCPS-2456	\$ 380.00	FCPS-2456	\$ 340.00
<i>Equivalent</i>	Honeywell: FCPS-24	\$ 435.00	Fire Lite: FCPS24FS6	\$ 427.18	N/A	N/A	N/A	N/A

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	API SYSTEMS GROUP		CIS TECHNOLOGY		GONZALEZ FIRE DETECTION INC		KOETTER FIRE PROTECTION LLC	
<b>LABOR RATE FOR SERVICE:</b>								
Senior Technician								
Hourly Rate		\$ 79.00		\$ 100.00		\$ 60.00		\$ 70.00
Overtime Rate		\$ 98.00		\$ 150.00		\$ 90.00		\$ 100.00
Apprentice								
Hourly Rate		\$ 79.00		\$ 75.00		\$ 50.00		\$ 55.00
Overtime Rate		\$ 98.00		\$ 112.50		\$ 75.00		\$ 80.00
<b>CATALOG DISCOUNT:</b>								
Identification of catalog and price list to be used under this contract for related "Open Market" purchases:		N/A		ADI Houston		N/A		Notifier
Percent of Discount		25%		30%		N/A		25%
<b>WARRANTY:</b>	All labor and materials performed or installed by API Systems Group is under warranty for one year from the date the service is performed or the material installed.		Our service manager will provide a technician to inspect and replace any part under a manufacturers warranty which would be free of charge.		1 year for all materials installed and labor		1 year	
<b>W/O WARRANTY:</b>	For any labor or material not under warranty, the district will be provided a proposal to perform the work prior to proceeding with the repair, etc.		Service manager will provide a technician to inspect and replace any part at the customers expense and may include a trip charge.		N/A		N/A	